

KIRKSVILLE CITY COUNCIL ***NEWSLETTER . . .***

Mari E. Macomber, City Manager
December 16, 2011

SUBJECTS:

**DATES TO REMEMBER
JANUARY COUNCIL MEETING
COUNCIL STUDY SESSION
COUNCIL FILING
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KDIC CID MOVING FORWARD
CITY MANAGER ABSENCE
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PURCHASING TRAINING
SOUTH BALTIMORE SIDEWALK PROJECT
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TCRC UPDATE
SPEED LIMIT REQUEST
HIGHWAY 63
KREDI NEW DIRECTOR OF JOB CREATION
CENVEO LEASE
ADOPT A CHILD
JUNE STORM UPDATE
SOLID WASTE MANAGEMENT HHW UPDATE**

DATES TO REMEMBER

12/19 – Council Study Session and Meeting
12/20 – City Manager out of office
12/26 – City Offices Closed in Observance of Christmas
12/27 – City Council on Radio arrive before 9:00 am
12/27 – 30 – City Manager out of office
12/29 – Special City Council Meeting @ 6:00 pm
1/2 – City Offices Closed in Observance of New Years
1/2 – No City Council Meeting

JANUARY COUNCIL MEETING

Both regularly scheduled City Council meetings fall on City recognized holidays. Therefore, the City will still observe those holidays, and schedule a special City Council meeting for Monday January 23.

COUNCIL STUDY SESSION

Now that the City has access to the TCRC, would the Council be interested in using the computer training room for Council Study Sessions. There are plenty of times where there is just not enough room for individuals who wish to attend the Study Session including media, City staff and any special guests that are invited. It is disruptive to try and figure out seating arrangements. There is little room for the Council to spread out when space is needed at times. In addition, the Council was encouraged to consider alternate locations since there is only one entrance to this room. We could configure this room to meet Council needs. In addition, the TCRC location is one block south of City Hall and may not be that many steps more than the second floor of City Hall.

COUNCIL FILING

Tuesday of this past week was the first day to file for City Council. Notice of filing has been advertised in the Daily Express. Councilmember Chrisman's position on the Council is the only term this year. Filing closes at 5:00 p.m. on January 17, 2012. State Statutes requirements are: Must be 21 years of age prior to taking office, a United States citizen and an inhabitant of the City for one year preceding the election. The election will be held on April 3, 2012. As of Friday, no one had signed up.

CITY OFFICES CLOSED

City offices will be closed on Monday December 26 and Monday January 2 in observance of Christmas and New Years.

KDIC CID MOVING FORWARD

The Kirksville Downtown Improvement Committee voted this past week to move forward with seeking signatures needed to submit a petition to establish a Community Improvement District (CID). We are tentatively planning for the submission of the petition at the end of January.

CITY MANAGER ABSENCE

The City Manager will be out of the office on December 20 and then from December 27 through December 30. Assistant City Manager Melanie Smith will be in charge.

HOLIDAY HOURS AT AQUATIC CENTER

The Aquatic Center will be closed on Thanksgiving and Christmas Eve. Since Christmas and New Year fall on Sundays, the pool is already closed. No morning lap swim on 11/25, 12/26, or 1/2 – pool will reopen at noon. The Aquatic Center will close two hours early at 5 p.m. on 12/2 and 12/31.

FIRE TRUCK

The new Ferrara Rescue Pumper that the City ordered is in production. As of right now the schedule is as follows. On January 9-11 fire department truck committee members will be down at the Ferrara factory for pre-paint inspection. This will involve a complete inspection of the rescue pumper (insure size and location of compartments, and components of the apparatus are in the correct place). On January 30-February 1 members of the truck committee will be down at the factory for the final inspection to do a line by line check off before the rescue pumper starts the trip to Kirksville. The Ferrara

rescue pumper will arrive in Kirksville on February 11, 2012 this will be the time for final acceptance of the fire truck after another inspection. The acceptance inspection will give us one final opportunity inspect for damage that may have resulted in delivery process. Prior to its arrival in Kirksville, Ferrara will be displaying the truck on February 10th at the 2012 winter Fire School in Columbia. Council is invited to click on the web site below to view pictures of the pumper being built. Open the link and click on H-4901.

<http://www.ferrarafire.com/Customersupport/InProduction/InProduction.html>

COMMUNITY CENTER NEEDS ASSESSMENT

City Staff are continuing to work with the Center for Applied Statistical Evaluation (CASE) at Truman State University to develop and implement a needs assessment for Adair County that will determine the level of interest in a community center and what activities and amenities would be important in such a facility. The survey will be officially launched on Monday, December 19th and will be available electronically or via paper. To complete your survey electronically, visit <http://case.truman.edu/community.asp>. A link to the survey will also be located on the City's Website on Monday. Paper versions of the survey will be available for picked up and return at City Hall, Kirksville Aquatic Center, Adair County Public Library or Adair County Family YMCA. Please be sure to complete a survey and have your opinions heard!

CELL PHONE TOWER

We have a cell phone company that is talking to us about leasing some ground from the City for the installation of a tower. The location would be near the northeast lift station. Since this site is near residential properties, we have discussed the need to have to have the tower located far enough away from the homes. Since it would be a land lease the amount of the rent would be significantly less that the use of space on one of our water towers or existing antennae towers. There are other steps that have to take place before this would be finalized and presented to the City Council for consideration.

PERFORMANCE CONTRACTING

We submitted a Request for Proposal for the Performance Contracting project. We received seven proposals. The initial assessment shows that the respondents provided thorough responses to our RFP. An interview committee consisting of the City Manager, Codes and Planning Director, Public Works Director, Assistant City Manager and City Engineer will evaluate the proposals before the information is presented to the City Council.

PURCHASING TRAINING

This past week, employees responsible for making purchases for the City participated in training conducted by Finance personnel, Jeanie Ewing and Carrie Mitten. The training walked participants through the process of making a purchase and the responsibility of the employee to make sure there is a purchase order authorizing the purchase, that signatures are placed on all invoices by the person making the purchase, packing slips are reviewed to make sure products are delivered and both receipts and packing slips

are forwarded to Finance. We also discussed that all invoices and statements will be sent directly to Finance.

SOUTH BALTIMORE SIDEWALK PROJECT

City staff met with MoDOT officials to discuss the status of the design and acquisition of easements to begin work on the south Baltimore sidewalk project. The current schedule set by MODOT for the Project is that all Right-of-Way be cleared in December. Plans and specifications sent to MoDOT Central office in January. MoDOT will let the project in March, with an award in April and construction to begin in May.

WORKPLACE VIOLENCE

City employees who spend a majority of their time serving citizens within the office areas and front counters attended a Workplace Violence training that was organized by City Clerk Vickie Brumbaugh. Police Chief Hughes presented the program. According to Business Labor Relations about 15% of workplace violence is a result of a co-worker while 85% is a result of violence from someone outside the organization. Homicide is the fourth-leading cause of fatal occupational injury in the United States. The group discussed things to look for and to share interactions that occur. Chief Hughes gave them verbal warning signs to note “you’ll be sorry”; and the meaning of bizarre and delusional. The Police Chief repeatedly told us there is no difference between suicide and homicide because anyone who is thinking about or contemplating suicide will not think twice about killing someone else. Departments were encouraged to develop escape plans. The next program will be with office personnel on violence in businesses. Attendees realized that it would be helpful to communicate with other departments when someone presents themselves as questionable.

TCRC UPDATE

Both MREIC and KREDI are interested and willing to move to the TCRC. Agreements will need to be developed between the City and each of these organizations, and between the City and Truman State University. Also, building use by the University of Missouri Extension staff has been worked out. Extension will be able to use either the computer or ITV room, after checking availability with City. Also, there are three evening ITV classes scheduled – two for the University of Missouri and one for Northwest Missouri State. These classes will help to cover the costs of the ITV services.

SPEED LIMIT REQUEST

The City has been asked by a resident of Dear Street to consider reducing the speed limit on this street from 30 mph to 20 mph. City Council Policy #8 requires that requests on speed limits be sent to the Police Chief who has about 60 days to complete a review and make a determination. The determination is then to be sent to the City Council. The determination could be acceptance, rejection or a modification. Once I have the response from the Chief it will be given to the City Council.

HIGHWAY 63

MoDOT continues to work through the issues that have been raised since the new roadway was opened. As previously discussed, the word “Kirksville” will be added to

signage to direct traffic into the community. Route P and Illinois have been identified as roadways that are less than ideal for truck traffic. MoDOT will be placing "Preferred Truck Route" signs just south of the north interchange and north of the Shepherd Avenue interchange that will tell truck drivers that the best routes to take will be the north interchange and the Shepherd in an effort to encourage them from traveling Route P or Illinois. Also, the City Manager sent an email to Missouri Logos asking that they reach out to our community to begin work on placing signage along the new roadway to direct people to the many services. Missouri Logos has now been in contact with the Chamber of Commerce. See signs at end of this Newsletter

KREDI NEW DIRECTOR OF JOB CREATION

By now the City Council may have heard that KREDI has tentatively offered the Director of Job Creation position to someone. President Lymer will be making a full announcement once the terms of the employment are worked out.

CENVEO LEASE

According to City Attorney Hickman the lease agreement between the City and Cenveo reflects the direction of the Council and should be ready for execution by the Mayor in the near future. We will be reviewing the terms and conditions of the agreement this week.

ADOPT A CHILD

The annual Adopt a Child Christmas Program has been completed for 2011 with 65 eligible for the shopping spree (ages 12-16), and 283 children provided presents for through community individuals, organizations and businesses. Only 8 children were unable to attend the shopping spree and 32 unable to attend the party, due to various reasons, to receive their gift from Santa who arrived promptly on a fire truck to greet the families. City Manager Mari Macomber and Councilmember Carolyn Christman were some of those on hand to assist in the festivities. Mrs. Macomber worked the stocking table making sure every child walked away with a stocking in hand while Mrs. Christman assisted Chief Behrens in organization and disbursement of the right gift to the right child! The evening was very festive with standing room only as families enjoyed refreshments while waiting for their gifts and many door prizes. KTUF Radio, the Adair County Family Support Division, and the Kirksville Fire Department wish to acknowledge the City Council for the support given to make the Adopt a Child program possible over the last 26 years.

JUNE STORM UPDATE

On June 27th and 28th in Kirksville a severe windstorm caused wide spread damage throughout Kirksville. The storm caused several large trees and limbs to come down damaging homes and taking down power poles and electrical lines. The windstorm also damaged several city owned facilities including the north ballpark complex bleachers and backstops. The wind also moved the new storm siren poles. The damage to city owned facilities was \$141,736 and the cities insurance covered this damage with the exception of \$750 for computer work. The debris removal of trees and limbs cost \$172,754. The breakdown of the debris removal was manpower of 2256 hours with a

dollar cost of \$63,532. Equipment costs using FEMA cost codes was \$109,222, this includes the cost of fuel and maintenance and a driver. The Public works department hauled 1310 loads of debris to the city landfill and had a DNR burn permit to burn the debris. Earlier this month the City EMD called to see about the status of the summer storm damage and found out that we had been denied for a Federal Declaration. The state had tried to tie the wind damage to the flooding in northwest Missouri.

SOLID WASTE MANAGEMENT HHW UPDATE

The Solid Waste Management District approved the City's request for a grant extension this past week. The City will have an extension through June 30, 2012 to help pay for the cost of the household hazardous waste program. The amount of the available funds is \$10,928. This will cover the cost of disposal from PSC Environmental and reimburse City for a portion of salary. Collections will take place on Saturdays. We will have to determine the dates of these collections. The City has agreed to promote the program to try and increase county participation in the program.

Attachments

- ½ Cent Sales Tax
- CID Report
- Humane Society Report
- MREIC 6 Month Report
- Highway 63 Guide Signs
- MoDOT Press Release
- Page form City and County Magazine

Enclosure

- November Financial Report

SALES TAX COLLECTIONS
One-Cent General Sales Tax

	2007	2008	2009	2010	2011	2011 YTD Growth/-Loss			
						Comparison to			
						2010	2009	2008	2007
BUDGET	2,440,470	2,578,240	2,584,485	2,466,000	2,476,280				
January	261,636.75	241,502.73	266,740.40	259,347.52	177,293.93	-31.64%	-33.53%	-26.59%	-32.24%
February	208,545.59	219,903.17	195,734.29	200,778.78	259,901.05	29.45%	32.78%	18.19%	24.63%
March	78,334.89	132,002.16	147,892.81	156,669.64	160,805.35	2.64%	8.73%	21.82%	105.28%
April	325,352.21	253,028.44	246,130.84	232,500.31	258,496.85	11.18%	5.02%	2.16%	-20.55%
May	284,843.75	220,972.61	216,847.11	233,120.21	239,462.58	2.72%	10.43%	8.37%	-15.93%
June	90,815.59	148,541.83	142,964.71	143,943.57	149,702.34	4.00%	4.71%	0.78%	64.84%
July	339,353.59	279,431.55	279,236.50	265,660.28	259,437.07	-2.34%	-7.09%	-7.16%	-23.55%
August	198,332.97	222,179.31	203,838.29	208,953.81	218,429.47	4.53%	7.16%	-1.69%	10.13%
September	104,648.03	140,078.56	146,129.55	131,838.50	174,444.14	32.32%	19.38%	24.53%	66.70%
October	315,420.19	235,788.79	237,555.14	252,020.17	270,826.30	7.46%	14.01%	14.86%	-14.14%
November	180,902.81	209,464.69	222,488.00	207,549.97					
December	204,890.74	204,920.17	153,163.14	199,574.20					
TOTAL	2,593,077.11	2,507,814.01	2,458,720.78	2,491,956.96	2,168,799.08	4.03%	4.12%	3.60%	-1.74%
VARIANCE from BUDGET									
Growth/(Loss)	152,607.11	(70,425.99)	(125,764.22)	25,956.96	(307,480.92)				

SALES TAX COLLECTIONS BY FISCAL YEAR
Community Improvement District 1-Cent Sales Tax

FY 2011	
Budget	86,384.00
Actual Collections:	
January	10,287.53
February	9,834.90
March	743.03
April	14,986.57
May	7,062.98
June	1,403.07
July	11,579.84
August	7,640.98
September	2,843.31
October	10,527.84
November	N/A
December	N/A
Total Tax Collections	\$76,910.05
Variance	
Growth/(Loss)	(\$9,473.95)

ADAIR COUNTY HUMANE SOCIETY

P.O. Box 481

Kirksville, Missouri 63501

December 6, 2011

REC'D DEC 13 2011

TO: Kirksville City Manager
FROM: Adair County Humane Society
RE: November Shelter Report

Brought to Shelter	Dogs	16
	Cats	10
	Puppies	0
	Kittens	0
Reclaimed by Owner	Dogs	2
	Cats	0
	Puppies	0
	Kittens	0
Euthanized from City	Dogs	3
	Cats	5
	Puppies	0
	Kittens	0
Brought to Shelter Dead	Dogs	0
	Cats	2
	Puppies	0
	Kittens	0
	Other	19

Although it was not unexpected, we received the bad news that, because of the changes brought by the "puppy mill" bill we will now have to pay \$2525 for a state license to operate instead of the \$500 we have been paying. Quite a blow to a small financially struggling shelter.

May you have a very Merry Christmas and a happy, healthy New Year! From Shelter workers and Board of Directors.


Jackie Eaton, Treasurer



MREIC

MISSOURI RURAL ENTERPRISE & INNOVATION CENTER

TRUMAN STATE UNIVERSITY
100 EAST NORMAL, VIOLETTE HALL 1100 · KIRKSVILLE, MO 63501
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FY 2012 Operational Plan Six-Month Progress Report December 15, 2011

FY 2012 Program Highlights

The MREIC 2012 Six-Month Progress Report focuses on building and supporting a technology or high growth-focused client base, and increasing funding for sustainable operations.

- Four new businesses were added to the pipeline of technology-focused and high-growth potential businesses
- Nine businesses appropriate to MTC and MREIC's mission were provided with business support resources
- More than 215 individuals were provided direct exposure to MREIC's mission and services

FY 2012 Program Objectives and Activities

Objective 1) Increase the pipeline flow of technology-focused and high-growth potential businesses

During the first and second quarter of FY2012 MREIC completed the following activities:

- Identified two businesses from the Truman State academic community with high growth potential in the area of internet marketing or franchising.
- Continued collaborations with KREDI regarding a technology-focused client's needs in establishing his business in the Kirksville area.
- Identified one technology-focused start-up relating to the mining industry; identified one an agriculture safety start-up, from MREIC's network of contacts including SBTDCs and the Kirksville Area Chamber of Commerce.
- Continued to engage science deans at Truman State in discussions regarding opportunities for business start-ups and technology development activities of faculty.

- Facilitated connections between academia and businesses by assisting a Truman State-based consulting business that provides statistical consulting expertise, assisting the enterprise in pricing their product and making businesses and agencies aware of their services.
- Screened 9 potential MREIC clients by examining technology development and business goals within the context of market and resource feasibility (see page 5).

Performance Measure: New high-growth potential client companies or collaborations are identified, and they pursue custom-designed action plans: 4.

Objective 2) Provide business support resources to businesses appropriate to MTC and MREIC's Mission During the first and second quarter of FY2012 MREIC completed the following activities:

- Developed strategic growth plans for each MREIC client specific on their business needs, including plans that incorporated accounting assistance for a nascent health management venture and market research for a wellness-based University venture
- Assisted clients with technology commercialization including a plan for CAD drawings and prototyping for a mining invention. Furthered a client's opportunity for development of their agriculture safety device by assisting them in the early stages of developing a USDA SBIR grant proposal.
- Assisted client Gateway University's presentations to investors regarding the client's proposed business which enabled the client to continue his dialogue with and maintain the interest of the investors;
- Informed clients and other relevant regional entrepreneurs and businesses of government solicitations for funding (e.g. "IDEA funds");
 - Assisted one potential client with an SBIR as an opportunity for commercialization of his proposed energy-related technology
 - MOBEC funding program was introduced to two Truman faculty members and one business student organization that collaborates with MREIC as opportunities for supporting entrepreneurial activities.
- Connected business with academic expertise; two businesses were connected with University-based market research expertise.
- Referred 31 individuals and businesses, as appropriate, to Missouri-based resource providers, including SBTDC and MEP resulting in 6 business starts, 16 jobs created and \$991,431.00 economic impact.

Performance Measure: Number of strategic plans completed or under development: 9. Number of clients who secure funding. Number of products prototyped or evaluated for marketability: 2. Number of client linkages with early stage funding groups facilitated: 2.

Objective 3) Enhance the visibility of MREIC and its mission within the business, civic, and academic communities of north Missouri During the first and second quarter of FY2012 MREIC completed the following activities:

- Marketed MREIC projects and programs in collaboration with KREDI to Moberly Economic Development Corporation, new personnel for the Missouri Partnership and a small business round table discussion with State Treasurer Clint Zweifel;
- Actively marketed MREIC to University faculty, including those at Truman State, their academic deans, department chairs and Truman State School of Business Faculty;
- Offered informational programs on entrepreneurship, starting a business and “Common Misconceptions Among Business Start-ups” as outreach presentations.
- Marketed MREIC to 8 regional economic development or educational organizations, 4 banking contacts, 2 members of the Missouri House of Representatives and Senate, thus providing exposure to more than 215 individuals.
- Offered MREIC’s service through print and electronic media outlets in 7 counties with integrated efforts on Facebook, websites, Constant Contact email service, newsprint and public notices. The articles and notices reached an average audience of 158,000 individuals.

Performance Measure: Number of programs presented: 3. New website linkages, brochures, print and electronic advertisements developed and circulated: 10.

Objective 4) Develop additional funding sources that offer stability to MREIC’s operations

During the first and second quarter of FY2012 MREIC completed the following activities:

- **Grant and Contract Funding**
 - MREIC continued to partner with the SBTDC on a contract basis to provide funding to support basic client services. The SBTDC contract was funded for FY2012.
 - MREIC identified opportunities for grant funding to support basic client technology projects. A regional project leader for USDA Rural Business Enterprise Grant Program approached MREIC to participate in an alternative energy proposal and feasibility study for a client; the project was deemed not appropriate in scope for the center. A second, more appropriate pre-proposal is under development.
 - MREIC continues to engage in collaborative discussions with other centers, especially the Warrensburg and Kansas City centers about developing grant applications to federal agencies and/or participating in joint programs.
- **Revenue generation**
 - MREIC continues its schedule of service and program fees.

Performance Measure: Proposals submitted to funding agencies for capacity building and client projects: 1. Presentations made to potential donors. Accumulation of program fees-for-service from center clients.

Plan for Attaining Financial Sustainability

In continually working towards sustainability, MREIC's approach is to move towards a diversified funding stream rather than a single revenue source to sustain the operation. Options for diversifying funding remain fairly constant and include: grant funding, donations, fee generation and client company equity.

A diversified funding approach requires greater administrative effort and therefore reduces the time available to provide guidance to clients.

In north Missouri, business support resources are not concentrated as in major urban areas, but are widely distributed. In this challenging business environment, MREIC remains committed to its goal of supporting the region and the Missouri economy by starting and growing businesses that lead to job creation and increased revenue.

MREIC takes full advantage of its eligibility to apply for federal and foundation funding directed to rural and economically depressed regions.

Table 1. Projected Performance Goals for *Technology-Based Individual Clients and Client Businesses*

Measure	FY 2012	FY 2013	FY2014
Number of Clients	10	13	16
Number of Clients to be graduated	2	5	7
Total Cash Match Anticipated	\$80,000	\$140,000	\$100,000
Total in-kind Contributions	\$65,000	\$65,000	\$65,000
Client Funding: Private Capital	\$150,000	\$425,000	\$500,000
Client Funding: Government Funding	\$325,000	\$200,000	\$750,00
Client Jobs Created	3	7	9
Client Indirect Jobs Created	9	21	27

MREIC Criteria for Screening, Evaluating and Graduating Clients of the Innovation Center Program

MREIC actively seeks technology-focused business ventures, investor-led opportunities and high growth ventures as the recipients of its business consulting and development services. MREIC places its highest priority on clients that demonstrate the greatest likelihood of generating substantial revenue and permanent jobs in Missouri. Accordingly the potential clients for MREIC services are screened and evaluated by:

1. Identification of technology through direct contact with a client or by referral through the innovation center's referral network as identified in Goal 1.
2. Evaluation of the technology for commercialization potential, including;
 - a. its state of development; and,
 - b. potential market size which is carried out through market research by the innovation center.
3. Reviewing with the client their best strategic opportunities for moving the product to market. Assessing client competency for the role they will fill in the venture.

MREIC offers client services essential to technology commercialization, including intellectual property management, financial and market assessment. The center also offers linkages to other services, such as prototyping.

Graduating a business from the Innovation Center program is dependent on the type of assistance that the client has sought from the Innovation Center. MREIC does not offer incubator space, therefore, once a business launches or a product is ready to market, the client may no longer require the center's services and will be considered 'graduated'.

If a business seeks a specific location, moving a business to a Missouri-based location is accomplished in collaboration with local economic development personnel who are aware of appropriate business space, and state and local incentives for new businesses. In particular, the local economic development organization, Kirksville Regional Economic Development, Inc, has provided expert advice and assistance to MREIC's clients in locating incentives and business space.

Southbound Guide Signs



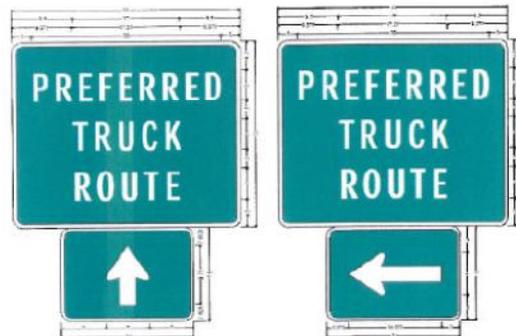
Northbound Guide Signs



Truck Route Guide Sign Options



Truck Route Guide Way Finding Signs



Press Release Issued on December 16 at noon

HANNIBAL - As a result of citizen involvement about the new US 63, MoDOT has made several contacts and met with various key groups to make decisions about changes that will be implemented in the near future. "There were three prevailing issues we brought back from the US 63 Safety meeting in November," said MoDOT Assistant District Engineer Kevin James. "Route P truck traffic, guard rail on the flyover on the south end of Kirksville, and the lack of signing for businesses along the new highway, and we have been working diligently to address each of these concerns," he stated.

Route P traffic has increased since the new US 63 opened, and while some of this was expected, citizens expressed concerns about the additional truck traffic due to the narrowness of the road and the lack of shoulders. "We have met with the City and decided to install signs along the highway identifying a preferred truck route," James said. The preferred truck route will direct tractor trailers and larger trucks to the new north interchange. While not a law, many, if not most, commercial vehicles follow these signs. MoDOT and the city are now identifying where to locate the signs, and he expects them to be installed within the next month.

A concern about the design of the south entrance into Kirksville, what's become known as the "flyover" prompted MoDOT to order additional guard rail for the south end of the flyover. James said he expects the guard rail to be installed by the end of January. "We would have liked to installed this sooner, yet we have to do some dirt work and wait for the guard rail to come in," he added.

A prevailing comment heard at the meeting was in regards to way finding to Kirksville businesses. While MoDOT does not put up signs specific for businesses, there are several options being considered. One is to identify state recreational areas, such as Thousand Hills State Park and conservational areas. Another is to offer logo signing along US 63. "Logo signing is a program administered by someone other than MoDOT, and we assist them with installation of signs," James explained. Someone from the logo signing program has been in touch with the Kirksville Chamber of Commerce to begin the process of identifying which businesses can participate," he said.

"We will continue to work with the Alternate 63 Traffic Safety Committee, the City and area residents to identify issues and work to resolve them," James assured. For information about this issue, and other transportation-related projects, those interested can contact MoDOT directly at 1-888-275-6636 or through email at customerservice3@modot.mo.gov, or through the web site at modot.org/northeast.

CDW report: IT investments expected to continue

State and local government information technology (IT) officials are expecting to make significant IT investments in the next six months, despite lowered expectations for IT budget increases, according to a report from Vernon Hills, Ill.-based CDW.

29%

of local government IT decision-makers are expecting an increase in IT budgets in the next six months, a seven percentage point increase since data was gathered in June, according to the monitor.

82%

of state IT decision makers expect to invest in more software.

13%

of state and

8%

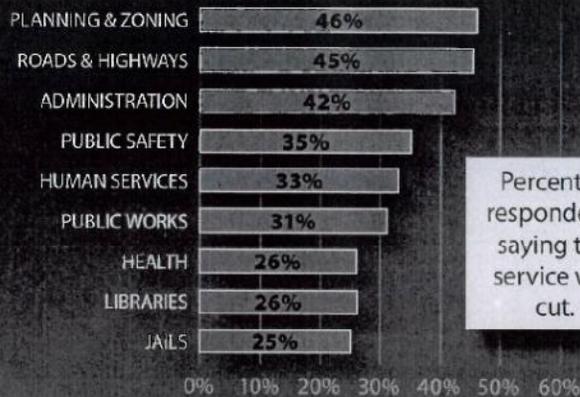
of local government IT decision-makers plan to increase IT staffing, both up two percentage points since data was gathered in June.

Source: CDW, CDW IT Monitor, Oct. 19, 2011, www.cdwitmonitor.com.

SURVEY: COUNTIES SETTLE INTO THE FRUGAL 'NEW NORMAL'

COUNTIES OF ALL SIZES appear to be settling into the "new normal" of lower revenue, staffing and service levels after years of revenue losses suffered during the recession, according to a new National Association of Counties (NACo) survey. The new survey, "Coping with the New Normal: An Economic Status Survey of Counties," released Oct. 20, shows that the budget cuts and staffing adjustments have touched nearly every aspect of county government services. Planning, zoning, engineering, surveyors and code enforcement saw the most reduction, with 46 percent of respondents saying those services had seen some cuts. The entire survey is available at www.naco.org.

Services



Percent of respondents saying this service was cut.

Census: Poverty continues to rise

THE NATION'S POVERTY RATE increased 1 percent between 2009 and 2010, from 14.3 percent to 15.3 percent, according to the U.S. Census Bureau's 2010 American Community Survey (ACS). The 2010 ACS also found that the number of people in poverty increased from 42.9 million in 2009 to 46.2 million in 2010. Thirty-two states experienced an increase in the number and percentage of people in poverty during the year, and that was the second consecutive annual increase for 20 states, according to the 2010 ACS. State poverty rates for Alaska (9.9 percent), Maryland (9.9 percent), Connecticut (10.1 percent), and New Jersey (10.3 percent)

were among the lowest in the nation, according to the 2010 ACS. The highest poverty rates were in Mississippi (22.4 percent) and New Mexico (20.4 percent). The entire report is available at www.census.gov.

Percentage of People in Poverty in the Past 12 Months by State and Puerto Rico: 2010

Source: U.S. Census Bureau, 2010 American Community Survey, 2010 Puerto Rico Community Survey.

